

## Public-Private Partnership (P3) Procurement Process

The Gordie Howe International Bridge project is being delivered through a public-private partnership or a P3. To select a private-sector partner to deliver the project components – the Canadian and US Ports of Entry (POEs), the bridge and the Michigan Interchange – WDBA is running a rigorous and fair procurement process. The procurement process is made of two main stages – the Request for Qualifications (RFQ) and the Request for Proposals (RFP). WDBA's procurement process is designed for WDBA to choose a private-sector partner with the skills, experiences and resources necessary to design, build, finance, operate and maintain the Gordie Howe International Bridge project.

### Request for Qualifications (RFQ) - Completed January 20, 2016

The Request for Qualifications was issued on July 20, 2015. The purpose of the RFQ is to pre-qualify teams to deliver the Gordie Howe International Bridge project. RFQ submissions were evaluated on the respondents' demonstrated experience and qualifications to deliver and finance large and complex infrastructure projects. Three short-listed respondent teams were announced on January 20, 2016.

### Request for Proposals (RFP) - Started November 10, 2016

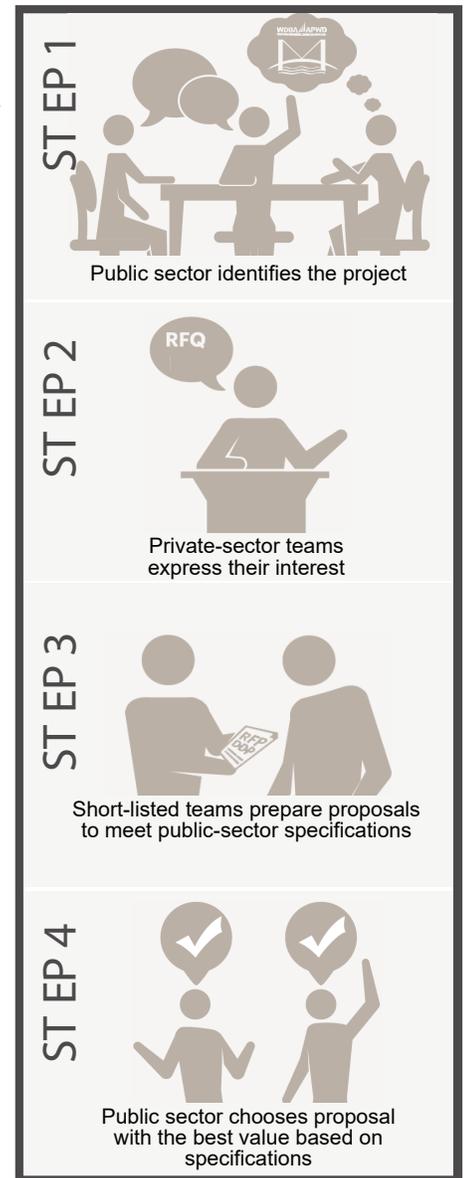
The issuance of the RFP to the Proponents was announced on November 10, 2016. The RFP sets out the conditions and specifications required to undertake the project. It is issued to only pre-qualified Proponents selected through the RFQ stage.

### Evaluation

By May 8, 2018, the three Proponent teams submitted their proposals to design, build, finance, operate and maintain the Gordie Howe International Bridge project. The proposals were rigorously evaluated by teams comprised of experts from WDBA, its Owner's Engineer, Michigan Department of Transportation (MDOT), Canada Border Services Agency (CBSA), US Customs and Border Protection (CBP) and other government departments with experience in various disciplines including engineering, legal and finance. As with the entire P3 procurement process, the evaluation was overseen by an independent fairness monitor.

### Preferred Proponent and Financial Close

On July 5, 2018, WDBA announced it had selected Bridging North America as the Preferred Proponent. Subject to reaching Financial Close when the contract is finalized, the Preferred Proponent will become WDBA's private-sector partner. It is expected that Financial Close will be reached by the end of September 2018.



## Procurement Timeline

