



## Public-Private Partnership (P3) Procurement Process

The Gordie Howe International Bridge project will be delivered through a public-private partnership or a P3. To select a private-sector partner to deliver the project components – the Canadian and US POEs, the bridge and the Michigan Interchange – WDBA is running a rigorous and fair procurement process. The procurement process is made of two main stages – the Request for Qualifications (RFQ) and the Request for Proposals (RFP). WDBA's procurement process is designed for WDBA to choose a private-sector partner with the skills, experiences and resources necessary to deliver the Gordie Howe International Bridge project.



Public sector identifies the project

### Request for Qualifications (RFQ) - Completed January 20, 2016

The Request for Qualifications was issued on July 20, 2015. The purpose of the RFQ is to pre-qualify teams to deliver the Gordie Howe International Bridge project. RFQ submissions were evaluated on the respondents' demonstrated experience and qualifications to deliver and finance large and complex infrastructure projects. Three short-listed respondent teams were announced on January 20, 2016.



#### Request for Proposals (RFP) - Started November 10, 2016

The issuance of the RFP to the Proponents was announced on November 10, 2016. The RFP sets out the conditions and specifications required to undertake the project. It is issued to only pre-qualified Proponents selected through the RFQ stage.







Short-listed teams prepare proposals to meet public-sector specifications

#### **Evaluation and Financial Close**

The RFP submissions will be rigorously evaluated and a Preferred Proponent will be selected. Subject to reaching Financial Close and to appropriate approvals, this team will become WDBA's private-sector partner. WDBA will select the private-sector partner in 2018.



# **Project Implementation**

WDBA's private-sector partner will be responsible to design, build, finance, operate and maintain the Canadian and US Ports of Entry and the bridge and to design, build and finance the Michigan Interchange. Michigan will be responsible for the operations and maintenance of the Michigan Interchange











